

New Horizons for Engineering Firm

Accelerate Case Study: Mabbett & Associates

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Engineering built the reputation of Glasgow – and engineers Mabbett and Associates (M&A) are building for the future by expanding into new city-centre premises in the next few weeks.

Fresh from opening a new East of Scotland regional office last month, the Glasgow-based environmental, health & safety consultants and engineers have seen their annual turnover grow by 40% per year, for each of the past 5 years.

The company's move into impressive new headquarters has been made possible by Regional Selective Assistance from Scottish Enterprise and support from the West of Scotland Loan Fund. M&A plan to move into their new premises in Glasgow, a renovated 1850's Georgian townhouse, by next month.

Chairman Arthur Mabbett, who established the company in 1996, attributes the firm's success to the quality of staff and the level of service provided.

He said: "Over 80% of our work is with repeat clients. We constantly strive to exceed our client's expectations and work diligently to establish long-term win-win relationships."

M&A encourage all staff to undertake continuous professional development which Mabbett believes their clients, including five Scottish Councils, the National Health Service, Strathclyde Fire and Rescue and Wiseman Dairies, greatly benefit from.

The firm has also received the Investor-In-People Award and is a recognised Centre of Excellence by the Scottish Qualifications Authority with an SVQ in Waste Management.



General Manager Derek McNab with Chairman Arthur Mabbett at the British American Business Council exhibition

During renovations to the firm's new Glasgow office, M&A came across a time capsule dated 10th November 1910. The capsule contained a letter from a Dr Arthur J Ballantyne, a world renowned eye surgeon, and family commenting upon many topics of the day. The capsule also contained a copy of *The Glasgow Herald* and other documents from The Institution of Civil Engineers, The Glasgow Unitarian Church, Glasgow Northern Medical Society, Glasgow Amateur

Orchestral Society, and the Annual Report of the Glasgow Eye Infirmary.

Having once been advised by one of Scotland's leading banks that environmental consulting and engineering wasn't considered a growth area, M&A has clearly demonstrated otherwise. This growth is expected to continue, given the current focus on environmental improvement as evidenced by the Kyoto Protocol goals and both the EU and U.K.